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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased.
There is no cost or obligation to pursue this company for sale.

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COMMERCIAL EXCAVATION & UNDERGROUND UTILITIES SERVICES Texas

- ANNUAL REVENUES (2018): \$30,694,312 *Annualized*
- ANNUAL CASH FLOW: \$3,963,282 *Annualized*

ASSETS INCLUDED IN SALE

- Equipment: ~\$5MM: 80+ pieces, track loaders, wheel loaders, backhoes, compactors, trailers, etc.
 - Vehicles: 17: \$500k
 - A/R: \$5.7MM
 - Secured Work: \$8MM
 - Backlog: \$12MM

A full-service site development construction company earning over \$30MM in income is your next ideal acquisition. Specializing in site preparation, excavation, and underground utility work, this company completes most projects with their well-trained 120-member staff. Working mostly in Texas, this company has over \$5MM in assets including heavy equipment, \$8MM in the pipeline, and \$12MM in backlog ready for completion.

This Texas company has completed projects across the Lone Star State as well as in Arkansas, Oklahoma, and Louisiana and maintains a long record of safety and quality workmanship. Clients are often contractors building multi-family housing, big box retailers, and fulfilling municipal contracts.

Offering superior customer service as well as wrap-around services including field supervision, scheduling, and project management, this team operates with extensive knowledge of project requirements and procedures. They excel in assessing a client's needs, building detailed proposals, and completing complex projects in a timely and accountable manner.

Operating from a leased 5,600 sq. ft. facility, this company has all the necessary space to operate unencumbered and owns all the heavy equipment used for projects. The current ownership group has responsibility over various tasks including financial management, lead project management, lead estimation development, and resource management.

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