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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased.
There is no cost or obligation to pursue this company for sale.

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PREMIER COMMERCIAL ARCHITECTURE SERVICES FIRM Quebec, Canada

Projected 2018 Revenues: \$10,828,138
Projected 2018 Profitability: \$6,040,105
Asking: \$14,680,000

At the top of their profession, this premier Canadian commercial architecture firm is well-respected and highly sought after to build incredibly beautiful projects. This firm boasts 33 employees in an 8,000 sq. ft. office space, allowing for plenty of room for their success and year over year growth. There are currently 4 owners/officers, all of whom are willing to stay on under new ownership (cash flow includes this). Developing long-term client relationships and producing thoughtful, high-quality buildings has allowed this firm to draw from its loyal and growing client base year after year.

In operating as full-service architects for commercial property owners, investors, and contractors, this company has developed unique areas of specialization. By focusing on commercial architecture and industrial design, this firm has created incredible fulfillment centers, manufacturing plants, data centers, big box retailers, offices, dealerships, and mixed-use properties. The knowledgeable team provides everything a client may need from master planning and site selection to interior design and project management.

Guided by a strong leadership team, this lineup of eleven architects, thirteen technicians, two interior designers, and three administrative staff offer superior and consistent customer service. This close-knit team has excellent tenure and the current partners would love to remain a part of this dynamic company after the sale.

- **Year Established:** 1959
- **Service Area:** Canada coast-to-coast
- **Clients:** Commercial property owners, investors, end users, and contractors
 - **Services:** Commercial full-service architecture firm
- **Building:** 8k sq. ft.: State-of-the-art space with private offices (7), conference rooms (3), staff work stations
 - **Reason for Selling:** Opportunity for growth
- **Employees:** 33: Partners (4), Architects (11), Architectural Technicians (13), Interior Design (2), Administrative (3)
 - **Seller Training Period:** 6-month transition, but all partners prefer to stay on
- **Growth Opportunities:** Expand geographically, increase fulfillment/distribution center projects, increase data center projects, build interior design services and integrate into projects
 - **Current Owner's Responsibilities:** All owners are present and work with clients daily

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