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LEADING GLAZING CONTRACTOR Mountain West Region

**Annual Revenues: \$23,000,000
Annual Profitability: \$2,000,000**

The Company operates as a full-service glass and glazing contractor.

Specifically, the Company fabricates and installs commercial storefronts, patio doors, door and window panes, internal glass partitions, frameless glass shower doors, entrances and enclosures, bullet-resistant glass, sliding doors, mirrors, screens, decorative glass, and other products.

The Company also offers table tops, cabinet glass, solar control window films, and other solutions.

The Company operates through three internal profit centers:

- 1. Contract glazing (59% of revenue),**
- 2. Residential glass work (22%),**
- 3. Commercial projects (19%).**

This firm operates from two locations and has 140+ full-time, non-union staff.

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