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## OILFIELD SERVICES COMPANIES Western USA

**Annual Revenues: \$11,000,000**  
**Annual Profitability: \$2,700,000**

This respected oilfield service company is not dependent on new drilling and is a proven leader in its market for over three decades. The company is focused on services required over the entire lifecycle of the well following initial production. A competitive market edge is maintained by the company based on a long-standing reputation for performance and safety. barriers to entry are created by a large inventory of efficient and well-maintained equipment along with skilled and experienced employees. The company holds all of the important master service agreements for its market.

Approximately one-third of the Company's profits are derived from services provided to utilities and government entities under contracts with large backlogs or repetitive requirements require the Company's experienced crews and equipment. Equipment FMV is estimated at \$14 million. The current owner is flexible regarding business transition arrangements.

A second oilfield service company is available for a tie-in sale. Its specialized testing and metering equipment and services are complementary to those provided by the larger service company and both companies are often under simultaneous contract with operators for the same engagement.

Other oilfield service add-on introductions are available through this channel if a buyer wishes to offer aggregated services to this market.

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