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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased.
There is no cost or obligation to pursue this company for sale.

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FULL IT TECHNOLOGY SERVICES Southeast U.S.

Est. 2018 Revenue: \$5.3 million
EBITDA: \$1.5 million (28%)

- **Superior Name and Reputation:** The Company has strategically developed its expertise in privacy, compliance, and security over time, and is recognized as an industry leader in this area.
- **Strong Client Relationships:** The Company engages with clients at the executive level to seek a granular, un-obscured perspective to effectively solve problems, reduce costs, and align the IT solutions with strategic business objectives.
- **Strong Supplier Relationships:** The Company has built strategic partnerships and gold-level status with many of its vendors. Key suppliers include Dell, Tech Data, CDW, Venue, Secure Nation, and Microsoft.
- **Outstanding Industry Growth Opportunities:** A range of growth opportunities in the industry include: Networks/Wireless Systems, E-Commerce Increases IT Needs, and Growing State Government Market.
 - **Audited Financial Statements:**

Founded in 2003, the Company is a full-service information technology company that provides customized network and software solutions that align with clients' broader strategic and managerial objectives. The four primary service lines are: Consulting & IT Management, Network Engineering, Software Development, and Enterprise Provisioning. The Company serves the commercial and governmental sectors in industries including consumer banking services (75%), retail/manufacturing (10%), and governmental/regulatory agencies (15%).

The Company has been contracted to provide a full suite of solution services related to an electronic filing system for an American Securities Regulation Authority client and expects further advancement of this service line to drive revenue growth in future years.

The Company has obtained preferred partner status with many vendors who actively send client leads. The owners are seeking a partner to help take the business to the next level. The owners are willing to stay on after a transaction.

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