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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased.
There is no cost or obligation to pursue this company for sale.

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OIL & GAS INDUSTRY: MFR OF ABRASION/ CHEMICAL/ CORROSION COATINGS Texas

Est. 2019 Revenue \$7,500,000
Est. 2019 EBITDA \$2,187,000

The Company is a leading manufacturer, supplier, and applicator of abrasion, chemical, and corrosion resistant coatings. The Company was incorporated in 1985 with the goal of supplying a limited selection of quality coatings for corrosion prone oil and gas equipment and over time expanded its product lines, services, and customer base. The Company strives to provide technologically advanced products that satisfy the corrosion protection needs of various industries through an intensive research and development program, utilizing the in-house lab, and independent testing facilities. The Company offers over 20 different products that can be tailored to suit various situations. Customer markets primarily include oil and gas, marine, and aerospace. The majority of customers are located within the United States, although significant activity from international customers has occurred. Recent internationally based customers have been located in China, Singapore, and Canada.

Investment Considerations

- **Trademarked Products:** The Company has developed several in-house proprietary programs designed to bring field data into the home office more efficiently. Several of these programs were patented although these patents have expired. However, the name is trademarked throughout the world and management actively monitors the name for protection throughout the world.
- **Strong Financial Growth:** The Company's established processes and procedures enabled it to consistently increase EBIT. From 2016 to 2018, the Company's efficient operations resulted in a compound annual growth rate for EBIT of 82.1%.
- **Continuity of Management Team:** The owners are willing to remain engaged in the business post-transaction, if re- requested, to ensure seamless ownership transfer, transition established relationships, and assist in continued growth.

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