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## MANUFACTURER / DISTRIBUTOR HANDGUNS Texas

Annual Revenues: \$8,620,000  
Annual Profitability: \$2,144,000

The company is a manufacturer, distributor and retailer of a unique line of high-quality small personal protection handguns. The company offers a variety of models and accessories meant to satisfy the needs of customers seeking small arms. The company runs a lean operation consisting of a semi-automated process that guarantees high-quality and low-costs.

### Key aspects

- Compound annual growth rate in revenue equal to 7.0% since 2015.
- Proprietary manufacturing process includes automation of tasks allowing for a lean production staff.
- Company owned patent for specialized semi-automatic handgun with approximately 15 years remaining on the patent
- License on a revolutionary bullpup revolver model with no expiration.
- Largest manufacturer of these types of personal protection and recreational handguns in the U.S. firearms industry.
- Strong brand recognition as industry standard bearer for excellence.
  - Secure facility with room for expansion of operations.

### Current markets

The company serves customers seeking small handgun options. This includes hunters, individuals seeking personal protection and gun collectors. Additionally, as a distributor, the company serves large sports and outdoor retailers across the United States and serves a global market through exports.

### Real estate

The company operates out of a 14,100 square-foot facility located on one acre with six additional acres of undeveloped highway frontage property. The facility houses manufacturing, testing and inspection centers. The property is owned by the sole shareholder. Sale or lease of the property is negotiable as part of a transaction.

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