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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased.
There is no cost or obligation to pursue this company for sale.

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Machining /Waterjet/Laser Contract Manufacturer Texas

Annual Revenues: \$6,790,000
Annual Profitability: \$2,327,000

The company manufactures and provides piece-part production for other businesses that design and assemble a finished product or outsource the manufacturing of all or part of the pieces required to make the product. The company uses various technologies such as traditional machining which includes mills and lathes along with non-traditional machining that includes waterjets and lasers.

Key aspects

- Loyal and tenured employees
- Diverse skill sets across multiple machines and technologies
 - Relatively new equipment with low maintenance costs
- Able to take on larger projects and small enough to react quickly
- Diversification of manufacturing technology and quality certifications, opening doors in multiple industries (ISO and AS9100)
 - Strong company culture
 - Available capacity to increase production
 - Solid 75% repeat customer base

Opportunities

- Expand operations and offerings with multiple existing customers
 - Add robotics and automation to improve efficiencies
 - Hire additional sales force to help expand marketing efforts
 - Offer employee benefits
- Purchase additional machining equipment to help further streamline processes