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SENIOR CARE WIRELESS EMERGENCY CALL PROVIDER

Annual Revenues: \$8,700,000
Annual Profitability: \$1,052,636
Asking Price: \$10,000,000

A boutique manufacturer and installer of wireless Emergency Call products and services for the Assisted Living, Senior Housing, and Skilled Care industry.

The company's innovative products focus on resident security first. Innovations include integrated "smart" furniture, wireless door locks, EMR integrations, Real Time Locating Services, mobile apps and devices, video family engagement and Bluetooth devices.

The company currently supplies several major Assisted Living Facility providers, plus many others. They have more than 600 clients. Revenue comes from several partnerships, as well as direct sales and vendor sales. Total revenue in 2018 was \$8,677,759 with net income of \$1,052,636. They are on track for substantially higher numbers in 2019, with an expectation for a continued growth trajectory.

There is a full complement of staff available to continue working under new ownership, including several software developers and a marketing team. The asking price for this opportunity and market share is \$10 million.

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