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## **FULL SERVICES TILE CONTRACTOR Midwest, USA**

**Annual Revenues: \$9,584,300**  
**Annual Profitability: \$1,540,700**  
**Asking Price: \$6,600,000**

**This full-service tile contractor serves the Midwest region. Commercial projects represent 90% of the work. Services include assistance in all phases of project design, material selection, purchasing and sales, first-quality installation and ongoing care.**

**Tenured management is in place and can be adapted to the Buyer's preferred configuration. It is a lean operation with less than 40 employees. 50% of the installations are performed by any one of a reliable network of subcontractors affording the company a low overhead and the ability to respond quickly to market changes.**

**Capital expenditures are minimal because the operation requires few fixed assets and no inventory is warehoused. AR write downs have historically been less than \$10K annually. Stellar profitability is achieved with superior management controls, precision bidding, and a rapidly growing % of negotiated work.**

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