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## MAJOR SITE PREP CONTRACTOR SE USA

**Annual Revenues: \$38,207,000**  
**Annual Profitability: \$6,712,000**

A site preparation contractor specializing in all areas of site development. The company serves the residential, commercial, and industrial markets. Land clearing, earthwork and underground utilities represent much of the company's revenue.

### KEY ASPECTS:

- Backlog in excess of \$19M as of February 2019
  - High degree of repeat business
  - Excellent reputation in the area
    - Ample bonding capacity
  - Pre-qualified Department of Transportation contractor
- Experienced team of 150+ full-time, non-union employees
  - 20+ year operating history
- Secured key supplier relationships

### REAL ESTATE:

The company operates from a single location made up of three individually purposed facilities. The facilities total approximately 8,700 sq. ft. The location is leased from the company's owners. There is room to grow in the current location which has recently been upgraded and expanded. The owners will entertain selling the location or entering a long-term lease.

### OWNERS

Two owners, both active in the business, are seeking to exit for retirement purposes. The owners are open to remaining with the business for a predetermined transition period.