



14300 N Northsight Blvd #126
Scottsdale, Arizona 85260
480 278 5930

E Mail: msmock@business-buyer-directory.com

Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased.
There is no cost or obligation to pursue this company for sale.

=====

CONSTRUCTION EQUIPMENT – Sales/ Rental/ Maintenance Southwest USA

Annual Revenues: \$11,800,000
Annual Cash Flow: \$2,200,000
List Price: \$10,400,000

This company has succeeded by placing focus on construction and foundation equipment sales and building their expertise in this field. The professional team can help contractors purchase or rent the equipment needed for their large infrastructure and construction projects.

Over \$2.7MM in inventory of machinery and parts is on-hand, but any item can be ordered from the manufacturer. This team offers ancillary services including consulting on equipment choice, training for use, as well as service and maintenance for current owners or renters.

With inventory on-hand for sales as well as rentals, all equipment is stored on a large, 7-acre fenced property in the Southwest US. Included on the property is a 2,400 sq. ft. building that houses five offices for the administrative staff. The second location has five offices, a conference room, and is utilized by administrative staff only. The owners oversee sales, consulting, and finances.

- **Year Established:** 2007
- **Location:** Headquarters is in Southwest US
- **Service Area:** US and Canada (95%); Europe, South America, Australia (5%)
- **Clients:** Large general contractors, subcontractors, specialized contractors, foundation companies, electrical companies, waste management, infrastructure contractors, owners of large equipment
- **Products:** Specialty foundation drilling equipment, cranes, rotators, etc.
- **Services:** Rental, sales, consulting, service, repairs, and maintenance of specialty heavy construction equipment
- **Lease:** Location 1: 2,400 sq. ft.: 5 offices, 7-acre fenced yard; Location 2: 5 offices, conference room
- **Reason for Selling:** New, non-competing ventures
- **Employees:** 6: CFO, COO, operating consultant and mechanic, 2 sales, 1 accountant
- **Seller Training Period:** 90 days transition
- **Growth Opportunities:** Increase rental inventory, expand into casing manufacturing, build contracting or subcontracting business, strategic marketing, lease equipment, international expansion

This information is secured from sources BUSINESS BUYER DIRECTORY, LLC, "BBD", believes to be reliable and accurate. BBD makes no representations or warranties whatsoever as to the accuracy of any of this information. Interested parties of the above noted company must verify the accuracy of this information and conduct their own due diligence and bear all risk for any information inaccuracies. BBD: does NOT represent this company or its agents, is not a business broker; are not FINRA/ NASD registered, provides only seller contact information, no advisory inputs. This is not an offer to sell, or a solicitation to sell securities. Information is void where prohibited.