



14300 N Northsight Blvd #126
Scottsdale, Arizona 85260
480 278 5930

E Mail: msmock@business-buyer-directory.com

Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased.
There is no cost or obligation to pursue this company for sale.

=====

MEDICARE/ MEDICAID HOME HEALTH/ HOSPICE AGENCY Texas

Annual Revenues: \$29,000,000
Annual Profitability: \$4,350,000
Asking: \$25,000,000

The company is JCAHO accredited and has a long history of business in the region. Their services include Respiratory, Occupational, and Speech Therapy, Skilled Nursing Services, Personal Care, and assistance with Activities of Daily Living (ADLs). In addition, they offer the full range of Hospice services, as well as individualized personal pediatric services for children suffering from a wide array of diseases and injuries including Cystic Fibrosis, severe Asthma, Pneumonia, Trauma, and more.

Their payer mix consists of 84% DADS (Primary Home Care), 15% Medicare (Home Health), and 1% Medicare (Hospice). In 2018, annual gross revenues were approximately \$29.4 million with an adjusted EBITDA of \$3.7 million (12.61%). In 2019, they are on track to generate approximately \$29 million of revenue with an adjusted EBITDA of \$4.35 million (15%). Their average daily census in 2018 was 1,750 Primary Home Care patients, 159 Home Health patients, and 9 Hospice patients.

All employees are expected to remain, and the sellers will assist during a transitional period. The asking price for this opportunity is \$25 million.

This information is secured from sources BUSINESS BUYER DIRECTORY, LLC, "BBD", believes to be reliable and accurate. BBD makes no representations or warranties whatsoever as to the accuracy of any of this information. Interested parties of the above noted company must verify the accuracy of this information and conduct their own due diligence and bear all risk for any information inaccuracies. BBD: does NOT represent this company or its agents, is not a business broker; are not FINRA/ NASD registered, provides only seller contact information, no advisory inputs. This is not an offer to sell, or a solicitation to sell securities. Information is void where prohibited.