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OILFIELD SERVICES PROVIDER Texas

Anticipated 2019 - \$26 Million Revenue – \$3.7 Million EBITDA

This dynamic and profitable company is an integrated fluid services provider, with an emphasis on supply, delivery and application of completions fluids, acid services, and hot oiling, with operations in oil and gas shale plays that are experiencing explosive growth. It is the only company that management is aware of that performs each the services in-house and is administered by professional chemical engineers. Management has secured recurring revenue maintenance arrangements with company customers to manage services like hot oiler treatments. Approximately 60% of the revenue is from recurring post-drilling oil and gas production activities.

The company operates from two strategic locations covering the Eagle Ford Basin in South Texas and the Permian in West Texas and Eastern New Mexico. The 125-company MSA list includes major E&P companies which have the largest development commitments in both regions, as well as larger independents, representing nearly all the larger players in these areas. The current staffing level is approximately 65 active employees. The product and service lines cover the full spectrum of drilling, completions, and predominant ongoing production work, with a healthy mix of managed ongoing routine maintenance and "call-outs", primarily for wells already in production. Company personnel blend and apply, and the vacuum trucks deliver hydrochloric acid, completion fluids, drilling mud, gels, hot oil, steam, and virtually any other chemical used by its customers. The principals are seeking a sale of all or a significant majority in the company to a buyer that can help continue the company's growth and realize the full market potential.

Financial:

Corporate revenue and profits are expected to continue their dramatic growth in 2019, following the significant increase over the past two years. Additional personnel, equipment and services are being added this year, which will contribute to profitability. The balance sheet is also very strong, with minimal debt.

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