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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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INDUSTRIAL PAINT/ COATINGS MFR

New Jersey

Annual Revenues: \$10,225,000

Annual EBITDA: \$3,500,000

Asking: 18,000,000

The Company is a manufacturer and distributor of branded and custom industrial paints & coatings for various niche markets. Founded over 70 years ago, the Company has developed a strong reputation for manufacturing top quality, proprietary paints & coatings.

The products manufactured by the Company are utilized for various applications, most common being bathtub coatings, automotive coatings, woodworking, metalwork, and industrial finishing.

The majority of its products are solvent-based, but it also manufactures water-based products.

The Company enjoys substantial gross profit margins as it focuses on niche markets with minimal competition and maintains proprietary formulas for all paints & coatings produced, including specialized, custom products for specific customers. Its core customer base is comprised of manufacturers, distributors, and resellers engaged in the various niche markets targeted by the Company.

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