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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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MULTIPLE ENVIRONMENTAL SERVICES FIRM Florida

Annual Revenues: \$8,583,000
Annual Profitability: \$1,493,000

A full-service environmental engineering, consulting, permitting, and remediation firm. The company provides Phase I/II property transactional assessments, contamination assessments for both hazardous and non-hazardous chemicals, designs remedial action plans, and implements remedial action construction.

Key Aspects

- Revenue has grown at a compound annual rate of 17.4% from 2016 to 2018
 - 43% average gross profit margins from 2016 to 2018
 - Long-term contracts in place with both public and private clients
 - \$5.0M+ secured backlog as of May 2018
- Over 300 projects in the pipeline including 160 active Low-Scored Site Initiative (LSSI) projects
 - Own 22 remedial treatment systems
 - Master Service Agreements in place with multiple national companies
 - Strong relationships with several major insurance companies
- Holds numerous professional credentials and certifications, allowing the company to offer a wide range of environmental services in multiple states

The company serves private sector customers including banks, attorneys, manufacturers, retail gasoline stations, insurance providers, state and local government agencies, religious organizations, waste management providers, utility companies, etc. Mainly operating in Florida; however, the company has provided services across the United States.