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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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CONDIMENTS/ SAUCES/ DRESSINGS - CONTRACT MANUFACTURER Texas

Annual Revenues: \$16,400,000
Annual Profitability: \$1,900,000

This Company is a Texas based specialized food manufacturer of branded, private label liquid condiments. As a majority co-packer, the company provides white label manufacturing services and produce product using their clients' proprietary recipes. Their salsas, picante sauces, fajita marinades, salad dressings, liquid smokes, Bar BQ sauces and condiments are often produced for restaurants chains and institutions.

The Company produces a range of food service products, in both cooked and cooled platforms. The original formation of the company was established in 1892 and operates seven production lines, employing a full-time staff of sixty (60) throughout the company. The company has recurring revenue with 70% of revenue coming from 2 major customers.

Owner is looking for 1X Revenue and all real estate is included in the deal.

Key Acquisition Considerations & Transaction Highlights:

Large, Loyal, Client Base and consistency in delivering great customer services and sourcing a wide range of high-quality, products from across the globe for over 120 years has helped it build a large base of loyal clients that generate regular repeat business for it and add to its clientele through word of mouth marketing.

Experienced Management includes a management team with over 120 years of experience along with a strong technical knowledge-based team.

Strong Brand Name that resonates among various industries due to exceptional value-added service and is widely regarded for its tastes, designs, product quality, and customer service. The Company has created a strong brand name that resonates among major retailers and smaller commercial businesses across Texas and beyond

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