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## **ESTABLISHED LONG TERM CARE PHARMACY Mid-Atlantic Region**

**Annual Revenues: \$22,700,000**

**Annual EBITDA: \$1,400,000**

**Asking: \$26,500,000**

**A highly successful, Long Term Care and Retail Pharmacy with locations within the Mid-Atlantic Region. The company has a long-standing presence within the local community and is a provider of Long-Term Care, Retail, Compounding and Transplant medication services.**

**This firm has grown steadily each year.**

**In 2016, they generated approximately \$22.7 Million in revenue and grew to over \$24 Million in 2017 (\$6.4 Million from LTC Rx Services) with an adjusted EBITDA of nearly \$1.4 Million (5.67%).**

**In 2018, the company is expected to gross \$26.5 Million in revenue with an adjusted EBITDA margin of \$1.59 Million (6%). Approximately \$8.4 Million of that revenue will come from LTC Rx services. Their Transplant and Compounding business comprise a small portion of total revenue.**

**The seller is contemplating retirement but would prefer to remain employed post-acquisition for the right opportunity. The seller would also consider selling each entity (LTC Rx or Retail locations) separately.**

**The asking price for the opportunity is \$15 Million, plus the cost of inventory.**

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