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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

**CELL SITE SUPPORT SERVICES PROVIDER  
NATIONWIDE**

- Construction
- Integration
- Optimization
- Network Maintenance
- Quality Control

- Year Established: 2001
- Location: Primary location in Orange County, California; locations also in Washington, Texas, New Jersey, Pennsylvania, and D.C. metro
- Service Area: Nationwide
- Services: Cell site construction, integration& commissioning, optimization, network maintenance, quality control
- Clients: Wireless vendors, service providers focused on wireless networks
- Reason for Selling: Retirement
- Personnel: 80+: 6 admin, 25-30 in the field on construction side, 40 in telecom division, 6 project managers/construction managers; subcontractors as needed
- Seller Training Period: 6 months
- Growth Opportunities: 5G expansion in both Telecom and Mobile divisions
- Current Owner's Responsibilities: High-level oversight and business management:
- Gross Sales:
  - TTM: \$7,285,796
  - 2019: \$6,452,919
  - 2018: \$6,064,685
- Cash Flow:
  - TTM: \$1,258,655
  - 2019: \$1,250,386
  - 2018: \$1,268,434
- Assets Included in Purchase\*
  - Equipment: 14 sweep testing kits, 6 fiber testing kits, 12 PIM testing kits, 11 GPS alignment tools, 7 fiber testers, 1 concrete coring machine
  - Vehicles: 22 heavy duty trucks
  - Intangible Assets: Well-established name with a reputation for delivering highest industry standard

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