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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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## FREIGHT TRANSPORT & RAILROAD LOGISTICS

### NE USA

Annual Revenue: \$5,360,601  
Annual Cash Flow: \$1,761,317  
Asking: \$8,150,000

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**12.5% Buyer Down Payment required and Seller Financing Available: \$1,018,750**

**75% Bank Loan: \$6,112,500**

**A 12.5% down payment of \$1,018,750 returns \$719,071 in the first year after debt payments!**

With diversified services for their loyal customer base, this freight transport & railroad logistics business has substantial growth opportunities! Serving the Mid-Atlantic to Northeast region of the U.S. for over 20 years, this family of companies offers railroad terminal operation for inbound & outbound freight, clerical & inspection work for inbound & outbound rail freight, equipment maintenance & repair, and transloading of commodities such as frac sand, swamp mats, propane, residual waste, hazmat materials, and agricultural products.

Customers range from transportation providers to oil, gas, and agriculture industry personnel. Everyone on the team of 36 highly experienced staff is cross-trained and can work at each separate entity within this company. The primary product for this company is frac sand; they also handle and warehouse other bulk products at this site.

Corporate headquarters are in Pennsylvania; this entity supports the accounting/bookkeeping, insurance needs, and HR. There is an intermodal terminal operations company also located within the state, and a bulk rail facility in New York that is a short line railroad and is project-oriented, handling everything from mats for pipelines, re-bar for road construction, and utility poles for the power industry. The fourth entity is a rail facility in Pennsylvania with a certified truck scale and multiple conveyers.

The team is comprised of 1 Operations Manager/Communications Director, 1 VP of Business Development, 1 Controller, 1 Accounting/HR, 1 Safety Officer/Project Oversight, plus a number of day managers, night managers, mechanics, transload operators, crane operators, truck drivers, and clerical staff.

Substantial growth is inevitable for this family of companies. Expanding their service area further south, adding another fully functional terminal, increasing commodities, and looking further into increasing residual waste removal services would be tremendous and diversified.

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