



14300 N Northsight Blvd #126
Scottsdale, Arizona 85260
480 278 5930

E Mail: msmock@business-buyer-directory.com

Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

FASTENERS – WHOLESALE DISTRIBUTOR

Florida

Sales Revenue: \$18,897,445

Cash Flow: \$3,160,000

Asking: \$16,000,000: \$2.6MM of Inventory / Stock included

Employees: 26

Years established: 29

This Southeast based company that distribute a range of hardware products, including hand tools, power tools, and fasteners is now offered for immediate sale. With large diverse inventory, vast vendor network, the company has enjoyed steady growth.

Combined revenues for 2017 were \$17+ million with an adjusted EBITDA of \$2.6+ million. Revenue for 2018 is projected to reach \$19 million and approximately 50% of that figure, or \$9.4 million, has already been "sold" through June. An excellent acquisition for a strategic or synergistic buyer where economies of scale can be exploited.

The motivation for a sale is both to generate liquidity for the company's shareholders as well as to better align the company with an organization that will enable it to reach the next level of success.

Management is interested in exploring a transaction that maximizes shareholder value, while providing long-term growth opportunities for its senior executives.

- Type of Transaction: Asset Purchase and Sale or Stock Based on an Enterprise Value
 - The Company operates out of one owned and one leased facility.
- Available for lease or purchase the company employs approximately 26 workers in the office, warehouse, and on the delivery• Warehouses or offices 28,000

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