



14300 N Northsight Blvd #126
Scottsdale, Arizona 85260
480 278 5930

E Mail: msmock@business-buyer-directory.com

Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

=====

**SPECIALTY CHEMICAL(S) MANUFACTURER
DRILLING & MINING INDUSTRY CUSTOMERS
TEXAS**

**Annual Revenue Est. \$8,000,000
Annual EBITDA Est. \$2,811,000**

**29 years of operations
15 Full-Time Employees
20 Large Customers**

Established company is a well-regarded specialty chemical manufacturing company dedicated to the development and marketing of its products for the drilling and mining industries. Success in the business is driven by its niche in custom blends of specialty oilfield chemicals and lubricants for specific customer requests or applications. Products include proprietary clay control and clay suppressant blends, lubricants and scale inhibitors as well as other additives and solvents.

The Company sells both domestically and internationally

Low Employee Turnover—Since inception, management has cultivated a strong internal corporate culture, hiring and developing employees who are excited by the opportunity to be part of a specialist team, with an understanding of large industry recognized customers. As such, the Company's employee retention has been 90%+ since 2013.

Proprietary Products—The Company has developed several inhouse proprietary blends and processes that have a track record of success in the market. Originally, the Company developed to meet specific customer requirements, and these products can be used or modified to suit other customer applications.

ISO-Compliant—The Company recently installed an ISO-90001 2015 quality management system, with an outside auditor custom developed program. The Company will soon have many developed modules for all facets of its processes, quality control, HR and other operations, adding further qualifications for working with major industry firms in Canada and the United States.

This information is secured from sources BUSINESS BUYER DIRECTORY, LLC, "BBD", believes to be reliable and accurate. BBD makes no representations or warranties whatsoever as to the accuracy of any of this information. Interested parties of the above noted company must verify the accuracy of this information and conduct their own due diligence and bear all risk for any information inaccuracies. BBD: does NOT represent this company or its agents, is not a business broker; are not FINRA/ NASD registered, provides only seller contact information, no advisory inputs. This is not an offer to sell, or a solicitation to sell securities. Information is void where prohibited.