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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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UTILITIES CONTRACTOR NE USA

Annual Revenues: \$6,100,000
Annual Profitability: \$1,900,000
Asking: \$5,850,000

Highly regarded, well-established and lucrative company. They are a registered utility contractor that has been performing underground and aerial installation and maintenance work in NYC state and the surrounding areas for nearly two decades.

The company boasts an outstanding reputation painstakingly earned through safe and timely completion of all projects, from new installs to upgrades of existing gas, electric, drainage, water and telecommunication systems. Ownership's commitment to customer satisfaction has been rewarded with a continual stream of highly profitable jobs from federal, state and local agencies as well as municipalities, companies, universities, and hospitals.

The firm's comprehensive in-house services include expert design and engineering to permit application and procurement to aerial/underground construction or fiber splicing providing an impressive, seamless "one-stop" shopping experience for its clients. They plan, design, build and provide maintenance for their clients.

Dedicated employees, talented subcontractors, and a custom platform solution accessible by field and office personnel facilitate multitasking and optimize efficiency, as evidenced by a 20% increase in gross revenues and over 200% gain in discretionary cash flow over the last three years alone!

Two fully staffed offices, a storage yard, and (12) equipped vehicles including aerial bucket trucks, splice trucks, tuggers, and reel trailers complete this turnkey opportunity. A transparent owner willing to stay on post-sale will facilitate the transition.

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