



14300 N Northsight Blvd #126
Scottsdale, Arizona 85260
480 278 5930

E Mail: msmock@business-buyer-directory.com

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HVAC & PLUMBING CONTRACTOR Northern California

Annual Revenues: \$12,748,699

Annual Profitability \$1,674,771

Asking: \$7,950,000

This is the largest HVAC company in Northern California! Serving the Sacramento area. This HVAC and plumbing company has been growing year-over-year.

There are 70 employees on staff, including controllers, foremen, project managers, assistants, and a field/shop work force. The owner has built a solid customer base with a focus on serving schools, government institutions, and commercial office buildings and many customers have been with this company for over fifteen years.

They complete HVAC (70%) and plumbing (30%) services. With an on-site fabrication shop, this company can meet any HVAC needs of their customers located throughout Northern California.

The owner currently focuses on lead generation, some estimations, bonding, and general oversight of the business.

Operations are managed from a large 14,000 square foot location in the Sacramento Valley area. The office has 2,000 square feet of space with a reception area, private offices, and staff spaces. The remaining 12,000 square feet is dedicated to warehouse, storage, and the fabrication shop.

This company has been experiencing year-over-year growth, yet continued evolution is possible. The industry in Northern California always has room for expansion and the company could take on additional available work in the region. Another area for development could be found in adding a service department and considering the implementation of maintenance and inspection contracts.

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