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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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ELECTRICAL SYSTEMS BUILDER

Northeast Florida

Sales Revenue: \$8,142,829

Cash Flow: \$2,694,683

Asking Price: \$4,300,000

Years established: 2007

Furniture / Fixtures value: \$26,851 - included in the asking price

From the Northern East Coast of Florida, listing provides the complete electrical system design, build and schematic services for large, high-profile retail infrastructures surrounding its geographic area.

Acquired in 2007 with a thriving reputation and nationwide relationships among chain stores, company also provides consultations and lighting projects, specializing in government, military, commercial or industrial applications.

Headquarters is a 2,800 square foot office space found in prime condition that is available for purchase separate of asking price, property is able to handle extra capacity for any interests in expansion. Benefited by a good staff in place of 21 nonunion employees with field experience, new ownership can hire a general manager to adapt current operations as absentee-focused during a standard transition period, if needed.

While marketing efforts rely on proven-effective referral sources that are strongly backed by a recurring customer base, growth opportunities exist to further attract possible clients on this front.

Boasting a spike in Gross Sales that has more than doubled in the span of one year, business forecasts \$8.6M in Net Income for 2020, having reached \$8,142,829 in Total Revenues for 2019 along \$2,694,683 in Seller Discretionary Earnings. Based on an independent evaluation!

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