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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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**Distributor: Laboratory & Testing Instruments  
Southeast USA**

**Annual Revenues: \$10,933,000  
Annual Profitability: \$2,387,000**

**The company operates as a value-added, exclusive sales representative for European and American testing instrument manufacturers. The best-in-class instruments are provided that assist in quality assurance procedures across various industries.**

**Additionally, the company provides service, calibrations, and spare parts for these products.**

**In 2020, the company began selling Face Mask Production lines and by September 2020 started a new division to manufacture three-layer surgical type Face Masks.**

**Approximately 80% of revenue is generated by instrument and spare part sales, and 20% of revenue is generated by calibration and maintenance services (Pre-COVID-19)**

**Provides testing instruments to over 350 customers within 10 different industries.**

**Experienced sales staff that has been with the company for over 15 years**

**The company operates from an affiliate owned property in South Carolina. It includes a 1.6-acre plot of land and two buildings. The owners are willing to sell the real estate or enter into a long-term lease,**

**The owner is willing to remain for a transition period in order to ensure a smooth transfer of ownership if needed.**

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