



14300 N Northsight Blvd #126  
Scottsdale, Arizona 85260  
480 278 5930

E Mail: [msmock@business-buyer-directory.com](mailto:msmock@business-buyer-directory.com)

Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

=====

## **INSTALLATION, INSPECTION, SUPPORT FOR FIRE & SAFETY SYSTEMS**

**Covers: South Carolina, Georgia, Tennessee**

**Annual Revenue: \$2,350,000**

**Annual EBITDA: \$1,100,000**

**Asking: \$5,700,000**

**FF&E: \$300,000**

**Company, founded in 2011, provides installation, inspection and service for fire sprinkler systems, fire alarm systems, fire extinguishers and backflows. Company offers fully integrated services covering sprinkler systems, alarm systems, fire extinguishers and backflows.**

### **KEY CONSIDERATIONS**

- **50% recurring revenue and 50% negotiated bids revenue on new construction.**
  - **2021 backlog already at a level to exceed 2020.**
- **Growth rate of 53% from 2019 to 2020. Projected 50%+ growth in 2021.**
  - **High barriers to entry holding licenses for all fire services.**
  - **Essential services given the fire and safety regulations.**
    - **Cross-trained employees for all fire services.**
    - **Projects in multiple southern states.**
  - **Established long-term customer relationships with (7) builders.**
- **Over 100 fire alarm monitoring producing stable, recurring revenue.**
  - **Large growth opportunities for a dedicated buyer.**

This information is secured from sources BUSINESS BUYER DIRECTORY, LLC, "BBD", believes to be reliable and accurate. BBD makes no representations or warranties whatsoever as to the accuracy of any of this information. Interested parties of the above noted company must verify the accuracy of this information and conduct their own due diligence and bear all risk for any information inaccuracies. BBD: does NOT represent this company or its agents, is not a business broker; are not FINRA/ NASD registered, provides only seller contact information, no advisory inputs. This is not an offer to sell, or a solicitation to sell securities. Information is void where prohibited.