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PROFITABLE EXECUTIVE SEARCH / STAFFING

Washington State

Annual Revenue: \$5,235,384

Annual Cash Flow: 1,823,406

Asking Price: \$9,500,000

Company has two divisions - Retained executive search and staffing services.

The retained executive search company has a nationwide presence, mostly fulfilling C level executives. The company also operates a staffing company that helps technology executives navigate an ongoing business problem by successfully deploying business and technology professional services. By utilization of a unique business model, the two companies have continuously helped their clients get the best talents, skills and executive personnel.

The business can readily be relocated or operated virtually.

Company works with more than 40 clients, some Fortune 500, that are currently active. In addition, the company have signed over 300 MSAs with various different clients that can be harvested for future business.

Key Business Highlights

- The company has over 10 employees, all employees have over 10 years individual experience and they have been working with the company since inception. - The company uses a boutique and unique business model that separates them from other competitors who staff by pushing resumes, while this company deploys real solutions to specific talent needs.
- The company has interconnected the two divisions, staffing and executive search to seamless deliver an-all-in-one solution packages to their clients. Both divisions complement each other for overall customer satisfaction achievement.
- Executive search division operates on a retainer model, clients pays the retainer upfront. This means that the company can operate with limited capital and no out-of-pocket costs. - Staffing division operates with at least 20% profit margins.

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