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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

**PRIVATE AVIATION SERVICES
Western USA**

Sales \$15,600,000

Profits \$2,800,000

Asking Price \$12,500,000

40 employees including (8 pilots)

Total Assets: \$12,500,000

(20+) year established company operates a variety of aircrafts: (11) single-engine helicopters, one twin engine helicopter and one airplane.

VARIOUS AVIATION SERVICES PROVIDED:

TOURS: Over 35 tours vary in length and sights. Prices range from \$200 per person to ~\$7,000 per aircraft for a private combo tour.

CHARTERS: Start at \$7,500 to \$21,000 offering luxury all-inclusive experiences tailored to top-tier clientele and residents.

VARIOUS COMMERCIAL: UTILITIES FIRE FIGHTING AGRICULTURE SURVEYING SPILL RESPONSES PHOTOGRAPHY PROJECTS

(5) YEARS REVENUES / EBITDA AVERAGE:

(2015-2019): \$15.6MM / \$2.6MM EBITDA (Avg 5 Year Growth: 72%)

Strengths

Excellent track record of growth and profitability
Excellent reputational equity
Easy scalable growth

Opportunities

Expansion to other regions
Securing additional utility missions for government and commercial
Rebounding of tourism, AirBnb travel etc. / post Covid-19 pent up demand for travel and tourism

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