



14300 N Northsight Blvd #126
Scottsdale, Arizona 85260
480 278 5930

E Mail: msmock@business-buyer-directory.com

Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

=====

GLOBAL SUPPLEMENTS "E" RETAILER

Gross Revenue: \$38,495,283
Annual Cash Flow: \$9,381,154
Asking Price: \$45,000,000

Company started in 2015 marketing a vast array of 100% all-natural nutrition, beauty and health products that have drawn rave reviews from varied customers looking for anti-aging supplements, health improvements, and natural treatments to common health issues such as tinnitus and joint pain.

The company is realizing 24% net margins via over \$35M in annual sales. An incredible average order value of \$200 gives them global purchase referral appeal.

The company currently uses a fulfillment center to handle 200 to 300 product orders / day, along with a powerful drop ship method for complete supply chain optimization.

No cash flow is used to buy "up-front" inventory thus there are no cash flow issues and low demand products can be eliminated with no inventory builds.

An incoming buyer could take advantage of this brand's own product development laboratory that employs trained professionals to constantly develop new products.

The global market value of the industry was \$124 billion in 2018, and it is projected to exceed \$200 billion by 2026.

This information is secured from sources BUSINESS BUYER DIRECTORY, LLC, "BBD", believes to be reliable and accurate. BBD makes no representations or warranties whatsoever as to the accuracy of any of this information. Interested parties of the above noted company must verify the accuracy of this information and conduct their own due diligence and bear all risk for any information inaccuracies. BBD: does NOT represent this company or its agents, is not a business broker; are not FINRA/ NASD registered, provides only seller contact information, no advisory inputs. This is not an offer to sell, or a solicitation to sell securities. Information is void where prohibited.