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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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EDUCATION SERVICES PROVIDER

USA: Great Lakes 100+ Employees

2021 Est. Revenue \$11.0MM

2021 Est. EBITDA \$2.1MM

The Company specializes in providing a comprehensive array of support services for the charter school industry. The mission is to work in conjunction with schools to address the needs of the whole child and support the development of well-rounded individuals in a culture nurtured by a community of stakeholders mutually invested in the mission and vision. The Company provides the following services: Academic Development, Student Services, Transportation Services, Food Services, Human Resources, Strategic Planning, Facilities Management, Finance & Compliance Reporting, Grant Application & Management, Board of Directors Support, Audit Preparation & Administration, and New School Development.

The Company has been highly successful in all areas of school management, bringing core improvements and efficiencies to failing school districts, and seeks to continue this tradition by assisting every client, regardless of size, to achieve success by working to develop educational programs designed to evoke academic excellence. The Company's expansive experience has enabled it to specialize in the servicing of at-risk and immigrant communities. The Company has extensive knowledge of international and strict discipline programs, transforming low performing academies (priority schools), and has worked with prekindergarten through high school facilities.

Highlighted Investment Considerations

- **Superior Name and Reputation:** The Company has successfully served its customers for over 14 years, and during this period has earned a superior reputation for providing outstanding educational and management services.
- **Talent Pool:** The Company has cultivated a long-term base of very experienced personnel, with long histories in various disciplines. The Company's dedicated team, with 60 years of experience in education, specializes in providing a comprehensive array of support services for the charter school industry.
- **Strong Historical Sales Growth:** Historical revenue grew consistently from approximately \$8.5 mill in 2018 to \$10.3 million in 2020, representing a 10.3% CAGR.

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