



14300 N Northside Blvd #126
Scottsdale, Arizona 85260
480 278 5930

E Mail: msmock@business-buyer-directory.com

Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

=====

FULL SERVICES: DESIGNER > DISPLAYS & PACKAGING FOR FOOD INDUSTRY Midwest US

Est. 2021 Revenue: Est. \$33,000,000
Est. 2021 EBITDA: \$2,000,000

This Company is a leading provider of retail and commodity packaging (corrugated and folding carton boxes), and Point-of-Purchase (POP) displays. The Company provides full design capabilities from structural and graphic design along with warehouse management programs. The Company specializes in serving the food sector as well as retail and other commercial markets.

HIGHLIGHTS

- **Owner Desires to Stay:** The Company's owner and management team are all expected to stay beyond the sale of the business in order to drive continued growth and economic benefit to the new organization.
- **Strong Revenue/Earnings Growth:** Revenue increased from \$24.1 million in 2018 to \$29.5 million in 2020, representing an 10.6% CAGR. Due to the Company's strong backlog, management conservatively expects revenue to reach \$33 million in 2021. EBITDA remained strong and steady ranging between 5% to 6% of sales.
- **Nationwide Reach:** The Company serves customers in the Midwest and throughout the country, from the West Coast to the East Coast, including California, Florida, Idaho, Illinois, Iowa, Michigan, Minneapolis, New York, Texas, Wisconsin.
- **Industry Outlook:** With retail spending expected to continue rising, revenue for the retail store fixture dealer's industry will increase as retailers have more funds available for store expansions and fixture upgrades. This will provide retailers with the capital they need to fund store expansions and fixture upgrades at existing locations.

This information is secured from sources BUSINESS BUYER DIRECTORY, LLC, "BBD", believes to be reliable and accurate. BBD makes no representations or warranties whatsoever as to the accuracy of any of this information. Interested parties of the above noted company must verify the accuracy of this information and conduct their own due diligence and bear all risk for any information inaccuracies. BBD: does NOT represent this company or its agents, is not a business broker; are not FINRA/ NASD registered, provides only seller contact information, no advisory inputs. This is not an offer to sell, or a solicitation to sell securities. Information is void where prohibited.