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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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**COMMUNITY(S) BEHAVIORAL HEALTH SERVICES
Arizona**

**Annual Revenues: \$5,800,000
Est Adjusted EBITDA: \$1,400,000
Asking: \$15,000,000 - (Includes (10) properties)**

Company is a Community Based Behavioral Health Services company for sale serving clients throughout Arizona. The company has been in business for nearly two decades providing effective services and comprehensive family support to children and adolescents experiencing behavioral health challenges through evidence-based practice, being of service to the community, and culturally relevant care.

Services include life skills, respite, counseling, family support, and more.

The company operates out of an Outpatient Treatment Clinic (OTC), in the community, and from their 9 Behavioral Health Residential Facilities (BHRF's). They are contracted with all 7 ACC plans under AHCCCS Complete Care, plus they have a contract with the American Indian Health Program.

Gross revenues have consistently grown every year with the exception of year 2020 due to COVID restrictions. In 2018, they grossed \$4,891,170, and they grew to \$5.8 million in 2019 with an adjusted EBITDA of nearly \$1.4 million. In 2020, they saw a decline due to COVID, but they are rebounding in 2021 and expect to be back to pre-COVID levels by 2022.

They are anticipating at least \$5 million in gross revenues by year end 2021.

All key personnel are expected to stay on under new ownership, but the sellers are looking to retire. The asking price for this opportunity is \$15 million, which will include all of the associated real estate: (10 properties).