



14300 N Northsight Blvd #126
Scottsdale, Arizona 85260
480 278 5930

E Mail: msmock@business-buyer-directory.com

Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

**(6) LOCATIONS: MEDICAL CARE GROUP
Chiropractic Practices
Western USA**

2021 Projected Gross Revenue \$10,150,000 –

Projected EBITDA of \$5,600,000 AR of approximately \$25,000,000

INCLUDED @ 40% conservative collection rate = \$10,000,000 (current collection rate is over 55%).

Asking: \$32,500,000

This Medical Group has (6) locations and is poised to enter additional local as well as national markets with superior systems. The practice began in 2009 and has enjoyed consistent year over year growth. In 2014 the practice became a full-service medical group.

The company being offered is the Management Services Organization which manages and fully owns the Medical Group which is operated by a contracted licensed physician with 7 doctors under his direction including an MD, DC's and PA's. The practice specializes in both health insurance and workers compensation insurance claims.

The managing members of the company do not perform medical functions. The sellers state that the buyer of this company does NOT need to be a medical practitioner or obtain any special license.

The medical clinics offer complete medical care from medical management, chiropractic care, physiotherapy, x-rays, and MRI (which are performed at a company owned facility).

Future plans for the company are to add pain management doctors, orthopedic doctors, physical therapists, and an urgent care. With their cutting-edge innovative systems for service and billing management the company is poised for growth by taking this model systematically nationwide.

There are (6) leased locations of 13,190 square feet in total with a combined rent of \$34,930. Leasehold Improvements show as \$349,422. Currently there are 44 FT employees, sellers are not active in the business daily operations. Hours of operation varies by location. \$701,500 in FF&E and \$30,000,000 A/R included in Asking Price.

This information is secured from sources BUSINESS BUYER DIRECTORY, LLC, "BBD", believes to be reliable and accurate. BBD makes no representations or warranties whatsoever as to the accuracy of any of this information. Interested parties of the above noted company must verify the accuracy of this information and conduct their own due diligence and bear all risk for any information inaccuracies. BBD: does NOT represent this company or its agents, is not a business broker, are not FINRA/ NASD registered, provides only seller contact information, no advisory inputs. This is not an offer to sell, or a solicitation to sell securities. Information is void where prohibited.