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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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## **GROCERY / HEALTHCARE RETAIL PRODUCTS DISTRIBUTOR Eastern Canada**

**Annual Revenues: \$14,451,896**

**Annual Cash Flow: \$3,059,425**

**Asking: \$25,684,295**

**This is a highly successful grocery and healthcare products distributor with primarily Tier 1 retail chain store clients. The business was founded by 2 partners over 20 years ago. It is based in Eastern Canada and ships product / provides coverage to customers who are both Regional and National retailers.**

**Expansion opportunities exist to support a number of these customers completely across Canada. Many uses existing company representatives to support in-store product management and customer relationships. Others simply take product into their own Distribution Centers for retail location allocation. The products are generally non-perishable.**

**The company Vendors are very supportive of the business and depend on it to get their items into the retail channel in a cost-effective, efficient and timely basis, every day. Suppliers count on this company to provide the support needed to ensure proper presentation and representation at the retail level while managing product availability and logistics for the distribution channel.**

**The business is growing rapidly with consolidated EBITDA margins above 20%**

**In addition to the listing price for the business, the company has a medium sized building / distribution center available that will be sold for an additional amount, to the purchaser of the business.**

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