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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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METALS DISTRIBUTION COMPANY

NEW YORK

Annual Revenues: \$15,175,158

Annual Cash Flow: \$3,233,538

EBITDA: \$2,749,874

FF&E: \$650,000

Inventory: \$2,018,722 (In Asking Price)

Real Estate: \$4,500,000 Owned – Not in Asking / 30K Sq Ft

Established: 1985

Employees: 18

Asking Price: \$12,500,000

Privately-owned metals distribution company located in NY serving architectural firms, structural engineers and the commercial market. During their 30+ years in business, they have earned an excellent reputation as a distributor of various high-quality steel products, including cold- and hot-rolled steel sheets, galvanized sheets, stainless steel, aluminum, and copper.

Company provides custom cutting, sawing, slicing and bending services and offer both local and drop-ship delivery services. Owning their own fleet of trucks and vans and carrying a large inventory allows the company to provide customers with timely deliveries. With a knowledgeable staff and notable connections within the community, the company is proud to provide their customers with quality products, excellent service and competitive prices.

Boasting an extremely low turnover rate, the majority of their sales staff has been in the industry for 20-30 years, giving them a strong knowledge base from which to serve their clientele.

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