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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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LEADING DISTRIBUTOR OF FRESH FRUIT Southeast USA

Projected for 2021:

Revenues: \$45,421,374

EBITDA: \$1,771,000

- **Decades of Experience** – Founded in 1997 by brothers with deep family ties to fruit and vegetable wholesaling, The Company specializes in the distribution of fresh fruits and vegetables.
 - Primary customers are restaurants, hotels, schools, grocery stores, and hospitals
- **Value-Added Services** – in addition to fresh produce the Company offers a wide variety of value-added fresh produce cut and packed to specifications:
 - Chopped, sliced, diced, julienne, washed, peeled, pre-packaged etc.
 - Work with customers to blend proprietary spice blends and recipes to exact standards
 - All products delivered directly to customers door
- **Ownership** – Four separate entities comprise The Company:
 - Main LLC - Main wholesaling operations - Founded 1997
 - Trucking LLC - Trucking component- Founded 2006
 - Properties LLC - Ownership of facilities and property - Founded 2006
 - Value-Added Services LLC - Prepared fruits and vegetables - Founded 2016
- **Geographic Expansion** – While firmly entrenched as Florida market leader, company serves Coastal Georgia, and Low Country of South Carolina with excellent opportunities for growth.
- **Strong Industry Demand** – Industry revenue is forecast to increase at an annualized rate of 1.4% to \$103.6 billion over next five years to 2026.

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