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**CUSTOM THERMOFORMER & PACKAGING PRODUCTS
West Coast USA**

**Annual Revenues: \$18,500,000
Annual EBITDA: \$2,744,000**

Company provides specialty thermoforming services and manufactures thin-gauge custom packaging products.

Due to its comprehensive in-house equipment capabilities, the Company can process different types of materials including HIPS, PET, PETG, ABS, PVC, OPS, HDPE, PP, and starch-based biomaterials.

Company also provides value-added services, including concept development, part design, prototyping, part sampling, in-house tool building, and inventory management.

Focus on Design and Innovation: The Company consistently focuses on design innovation and customer driven solutions and has the expertise to manufacture custom solutions to meet unique customer requirements. Overall, the Company is well-regarded for its responsiveness to customer needs, which has resulted in customers turning to the Company with new ongoing thin-gauge thermoforming opportunities.

Diversified Customer Markets: The Company targets medical packaging (47% of 2020 revenue), food packaging (18%), retail packaging (15%), durable goods and products (10%), and industrial packaging (10%) market segments.

Qualifications: The Company's management structure, product availability, in-house manufacturing expertise, established processes, and integrated operating systems are designed to provide customers with interdisciplinary manufacturing solutions.

Industry Expertise: In addition to the principals' extensive thermoforming industry experience, many of the Company's key employees also have significant market and service knowledge. This wealth of experience and expertise provides the Company with a significant intangible asset and advantage over many regional competitors.

Comprehensive Equipment Capabilities: The Company has made substantial investments in equipment. This allows the Company to produce superior and advanced products

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