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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, 1% buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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**PROFESSIONAL EMPLOYER ORGANIZATION
WITH RECRUITMENT RESOURCES IN IT, ENGINEERING AND ANALYTICS
CANADA**

**2021 Projected Revenue: \$36.4M
2021 Projected EBITDA: \$2.3M**

This leading Professional Employer Organization (PEO) is focused on connecting Canadian talent with global businesses. Furthermore, the Company provides recruiting of the best in IT, development, engineering, and analytics.

Due to growing demand and brand reputation throughout the industries, the Company has increased annual revenues from \$19,126,000 in 2019 to \$36,432,000 in 2021

Recently, the Company has begun implementing a new proprietary Software as a Service (SaaS) platform. Their resource information system allows clients to have a one-stop resource for managing expenses, time off, HR account management, personnel information, and employment documentation. The system has been specified and built exclusively by the Company.

The Company maintains a growing customer base, currently at 150 accounts, which are very "sticky relationships," resulting in approximately 100% repeat business from year to year.

The Company provides the following services:

- **PEO and EOR Services**
 - **HR Outsourcing**
 - **Recruiting**
 - **Managed Payroll**
 - **Contractor Payroll**
- **Employee Benefits/Perks**
 - **Contract Staffing**
 - **Employer Branding**

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