



8111 East Vista Bonita Drive  
Scottsdale, Arizona 85255  
480 278 5930

E Mail: [msmock@business-buyer-directory.com](mailto:msmock@business-buyer-directory.com)

Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, 1% buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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## PATENTED FIBER OPTIC TECHNOLOGY MANUFACTURING COMPANY NE USA

Annual Revenues: \$6,000,000  
Annual Cash Flow: \$1,200,000  
Asking: \$10,500,000

This is a state-of-the-art manufacturing/distribution company offered for immediate sale. The firm has multiple design and utility patents on its revolutionary fiber optic cable, permitting a continual stream of new installation and retrofit commercial and residential opportunities. Increased consumer demand for greater data bandwidth, technological advances, and cable placement challenges continue to fuel demand for the company's innovative product offerings.

The pandemic-based paradigm shift in a stay-at-home workforce has further reinforced the need for increased data and telecom capabilities, which, in turn, provides ongoing fertile revenue flow for the company. As evidenced by its nearly 20% year-over-year growth and projected sustained upward trajectory, the business enjoys no competition and many scaling options.

Industry insiders conservatively project the fiber optic cable market will exceed \$16B by 2025, revealing a stunning business development opportunity for the right entrepreneur, especially given the enterprise's intellectual property, consistent focus on proactive innovation, and modest current volume! A new owner will benefit from intuitive leadership by current management and owners in inheriting a motivated and skilled staff, substantial inventory, and well-equipped facilities. Implementation of a formal marketing plan will assure the firm's accelerated geometric growth well into the future!

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