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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, 1% buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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## SURFACE(S) PRINTING SERVICES NE USA

**Estimated Annual Revenues: \$7,300,000**  
**Estimated Annual EBITDA: 1,300,000**

Company provides value-added, precision glass decorating, exceptional customer service and competitive pricing to some of the world's leading Home Fragrance Cosmetic and Fragrance companies. The Company's innovative services add value and visual appeal to a variety of glass containers.

The Company enjoys an outstanding reputation for superior-quality work, flexibility, quick turnarounds, and inhouse color-matching.

### Company Advantages:

- ✓ Expertise in screen printing, hot stamping, spray coating, labeling, and plaque gluing
  - ✓ Few U.S.-based competitors
  - ✓ Diverse national customer base with majority of sales to direct customers
    - ✓ High rate of repeat business from key customers
  - ✓ Positive industry trend driving greater demand for decoration on glass
    - ✓ Ideal location close to cosmetics and other target markets
    - ✓ Eco-friendly operations
- ✓ Skilled, experienced, and dedicated workforce of union and non-union personnel
  - ✓ Fully equipped facility with capacity to increase volume 30-40%

Planned efficiency upgrades include purchasing a UV manufacturing line to increase capacity and lower energy costs and installing additional robotic systems.

Growth Opportunities include: Acquiring new distributor customers, Growing business in scented diffusers and candles, Increased production capacity with additional shift.

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