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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, 1% buyer paid, "success only" referral fee, paid only if purchased. There is no cost or obligation to pursue this company for sale.

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## **STEEL FAB & DISTRIBUTION SE USA**

**Projected 2022 Revenues: \$20,000,000**  
**Projected 2022 EBITDA: \$2,200,000**

**A highly profitable, growing turnkey steel fabrication and distribution company located in one of the fastest growing regions of the Southeastern United States.**

**Established in 1990, the company has grown its revenues organically by 40% since 2015 and is up 37% YTD through December of 2021; revenues are expected to exceed \$20 million in 2022.**

**The company uses three verticals in its go to market strategy; this approach delivers a balanced revenue stream with significant growth opportunities in each of the verticals. These verticals are wholesale, corporate accounts and turnkey solutions.**

**The organization operates under the motto "Steel when you need it". This high touch, can do approach is the cornerstone to the service they provide to their over 1,000 customers.**

**The company has significant recurring revenue streams and a loyal customer base that include agreements with "Home Health Access" companies, utilities corporations and industrial agriculture conglomerates.**

**The facility is located in a 140,000 square foot industrial park on 26 acres, allowing a potential buyer significant opportunity to expand.**

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