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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, 1% buyer paid, "success only" referral fee, paid only if purchased.
There is no cost or obligation to pursue this company for sale.

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**LEADING / FULL SERVICE(S) SIGNAGE MANUFACTURER
East Coast USA**

2021 Annual Revenue: \$18,841,130

2021 Gross Profit: \$3,613,616

Adj EBITDA: \$1,827,976

- **Company is a historic, iconic full-service sign company designing, fabricating, installing and servicing signs for over 80 years.**
- **Their Manufacturing Plant blends state of the art equipment with talented and experienced craftsmanship to produce all sign types including but not limited to Exterior, Interior, Commercial-Electric and Architectural Signs and graphics.**
- **Physical plant has been at their current address since 1967, expanding from 8000 sq.ft. to their current foot print of over 45,000 sq.ft.**
- **The current ownership group has been in place for 33 years and is led by family members who have grown the business to \$19M+ in annual sales revenue and EBITDA of \$1.8M with 115 employees.**
- **While there are smaller competitors, due to their history, reputation, size, capabilities, certifications, and relationships, they are the dominate sign shop in their market and the business is very effective at successfully competing in the local market.**
- **FY 2020 & FY 2021 were record years for revenue and FY 2022 will be another record. Less than 2 months into FY 2022 there is a backlog of over \$15M in signed work in progress (WIP) contracts and a prospective funnel of over \$60M representing a healthy mix of small, medium and large private and public sector customers.**
- **A competent and experienced management and office team will transfer with the business. Current owners will assist with the transition for two weeks after closing.**
- **Part of the owner team is open to negotiating additional training, consulting and transition support, as well as ongoing management, as required.**

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