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WHOLESALE DISTRIBUTOR OF LANDSCAPING SUPPLIES Texas

Annual Revenue: \$4,850,000
Annual Cash Flow: \$1,340,000
Asking: \$6,700,000

Company specializes in the sale and distribution of various landscaping supplies and materials. Founded in Texas over 20 years ago by the current Principal, the Company has established itself as a leading landscape supply distributor within its immediate market.

Throughout the years, the Company has built a strong reputation as a reliable supplier with top-notch customer service which has resulted in a loyal customer base driving consistent repeat sales.

These factors have been key drivers in the growth of its profitability throughout the years:

The product catalog includes a wide variety of products with the main product categories being hardscape, living scape, & bulk materials product lines.

The primary customer base consists of commercial clientele, such as landscapers, homebuilders, and outdoor renovation companies, which accounts for approximately 70% of revenue.

Retail customers (i.e., homeowners) account for the remaining 30% of annual sales.

Its established relationships with commercial clientele generate recurring revenue which is supplemented by the retail customers driven by the Company's recognizable brand.

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