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Business Buyer Directory, LLC refers established companies for sale with > \$1MM EBITDA, all industries, for a nominal, 1% buyer paid, "success only" referral fee, paid only if purchased.  
There is no cost or obligation to pursue this company for sale.

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## E COMMERCE: INDUSTRY LEADING INDOOR / OUTDOOR FURNITURE

**Annual Revenues: \$50,193,005**  
**Annual Cash Flow: \$14,439,495**  
**Year Established: 2017**  
**Employees: 50**

Industry leading provider of indoor and outdoor furniture, with their products prominently displayed within specialty stores, department stores and home furnishing centers – both online and offline nationwide, also providing wholesale private label products. From the start, all the company’s products have been designed and manufactured for them, to be sold under their brand name.

The company’s reputation for exceptional value matched with affordable pricing and first-rate customer service has only strengthened since they expanded into eCommerce, and this enterprise is also benefitting from the current state of the highly profitable home furniture industry.

One of this company’s greatest strengths has been the product diversity of their catalog: they now have more than 2,000 products available. From the start, all the company’s products have been designed and manufactured for them, to be sold under their brand name. The company ships products from its 50,000 square foot warehouse. Patio furniture has become the company’s top seller, representing 80% of the sales.

Ownership is interested in retained equity and remaining involved; the perfect buyer would be one that welcomes the Founder as a partner after closing, who has access to capital, connections and a network, and who can be highly influential in taking this business to \$100M in Revenue, and beyond.

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