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## Commercial Lighting Manufacturer (California)



### **Key Metrics**

- 2023 Revenue: \$13.7M
- 2023 Cash Flow: \$1.4M

### **Business Highlights**

- **Overview:** The company manufactures custom lighting (such as LED, emergency, and exit signage) for commercial and industrial customers. Products are primarily sold through distributor network.
- **Strong gross margins:** Margins average 40-70% due to high value-add custom assembly, wiring, and quality assurance testing.
- **Robust partner network:** Over a dozen Asian supply partners provide components and stock items, while 1,000s of US-based distributors keep this manufacturer's products and capabilities front-and-center for end-customers.
- **Footprint:** Business operates from 49K square foot warehouse, providing ample racking and assembly space.

For further information, please contact Marty Brown [mbrown@business-buyer-directory.com](mailto:mbrown@business-buyer-directory.com).

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