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## Paper Manufacturing and Converting Company (West Coast)



### **Key Metrics**

- 2023 Revenue: \$49.3M
- 2023 EBITDA: \$7.7M

### **Business Highlights**

- **Overview:** Leading paper converting products manufacturer, serving diverse end-markets including industrial, consumer, and packaging industries
- **No customer concentration:** Over 1,000 customers, with minimal concentration
- **Customization capabilities:** Most products are custom-made and delivered in just-in-time fashion, enabling strong customer retention
- **Multiple paths to growth:** Size and fragmentation of industry create opportunity for tuck-in acquisitions or product and geographic expansion

For further information, please contact Marty Brown [mbrown@business-buyer-directory.com](mailto:mbrown@business-buyer-directory.com).

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