



Business Buyer Directory is a leader in the referral of middle market businesses for sale. We specialize in helping private equity-owned portfolio companies identify add-on acquisitions.

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Commercial HVAC and Plumbing Contractor (New Hampshire)



Key Metrics

- 2023 Revenue: \$5.5M
- 2023 Cash Flow: \$1.4M

Business Highlights

- **Overview:** The company provides HVAC services to commercial clients in New England. Company also has a small plumbing department.
- **Commercial focus:** About 85% of company's revenue is driven by commercial clients. 60% of revenue is service and replacements while about 40% is new construction.
- **Strong track record:** Company has strong repeat customer base and has been in business for over ten years.
- **Flexible transition plan:** Strong bench of fifteen employees, plus owner is willing to stay on post-sale.

For further information, please contact Marty Brown mbrown@business-buyer-directory.com.

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