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## Decorative Concrete Company (Indiana)



### Key Metrics

- **Gross Revenue:** \$5.7M
- **Cash Flow:** \$1.5M

### Business Highlights

- **Overview:** The company offers a variety of concrete finishes and colors
- **Variety:** Strong focus on exteriors, driveways, patios, pool decks, walkways, and steps
- **Customer Base:** Company has 20 long-term clients and 70% of revenue comes from repeat business
- **Increasing Revenue:** The company has seen year over year increases in revenue; serving both commercial and residential clients

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