



Business Buyer Directory is a leader in the referral of middle market businesses for sale. We specialize in helping private equity-owned portfolio companies identify add-on acquisitions.

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Heavy Industrial Equipment Dealer (Canada)



Key Metrics

- Revenue: \$36.0M
- EBITDA: \$5.49M

Business Highlights

- **Overview:** This company provides equipment sales, transport, fabrication, financial services, and rental services for industrial equipment
- **Scope:** Focuses on sales and rentals to companies involved in crushing, topsoil/compost screening, C&D waste and recycling, construction and demolition, road maintenance, landscaping, forestry and oil field reclamation
- **Clientele:** 700+ active accounts with no one account over 12% of total sales and an 84% rate of repeat business
- **Growth:** 34.2% Sales CAGR from 2021-2023

For further information, please contact Marty Brown mbrown@business-buyer-directory.com

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